



On-Demand Competitive Bidding

We are an extremely competitive turn-key bidding solution, with a historical win rate of over 40% on in-market projects. Our high success rate is due to a number of key factors:

- **Aptitude/Education** – Our team members have degrees from top engineering institutions.
- **Diverse Experience** – Tens of billions of dollars and decade's worth of competitively bid construction procurement experience.
- **Solid Approach** – In addition to standard construction bid procedures, our processes are developed further using economic, probability, game-theory, and risk management practices.

We only work for a handful of companies and are currently a relatively small specialized team. The primary mission is risk management, followed closely by competitiveness. At this moment we have the personnel to handle about \$2 billion per year of bidding/budget capacity.

Conceptual, SD, DD, CD Budgeting & VE

We provide detailed conceptual/SD/DD/CD cost estimates requiring very limited information and utilizing our vast project experience. Detailed MEP estimates are performed by estimators who also produce hard bids for MEP contractors so our pricing is based on current market conditions with access to vendor pricing support during the budget process. Given that we perform lump sum bidding for GC's we are able to stay up to date on current market pricing for all project scopes/trades. We perform Earthwork cut/fill analysis to support sitework cost estimates. Value Engineering for all trades is also a strength.