

TODD TAYLOR

LEAD ESTIMATOR / PRINCIPAL



PERSONAL PROFILE

The revenue side of a business is critical to its success, and in the building construction industry revenues are often driven utilizing competitive bid procurement. Todd optimizes processes and strategy to elevate success, mitigate risk, and achieve value. With a degree focus of engineering, economics and probability, decades of experience, and a commitment to quality Todd will deliver successful low-risk results. Todd's success rate for in-market competitively bid projects is over 40% working for several GC's and clients.

EDUCATION / CERTIFICATIONS

Princeton University

Civil Engineering – Operations Research, 1993

US Army Corp of Engineers Quality Assurance/Control, OSHA 30



SPECIALIZATION

- Consulting Service
- Competitive Bidding GC/CM's
- Budgeting for GC/CM's, Owners, Agencies, Architects/Engineers

EXPERIENCE

Piranha Inc.

Principal / Lead Estimator

- Founded and manage estimating/bidding consulting firm servicing union and open-shop GC/CM's bidding/budget projects ranging from \$1M to \$300M. Currently employing three full time estimators and three part time estimators.
- Bidding/Budgeting 100+ projects per year in NY metro area - details per www.piranha.guru

EW Howell Co., LLC

Lead Senior Estimator

- Success rate of 59% for in-market, union projects. 43% overall success rate when out of market, prevailing wages, and non-union project are included.
- Lead Estimator (of 7) for department bidding largest, most complex competitively bid projects, specialize in \$20M to \$300M range.
- Project types include Laboratory, Research, Residential mid-rise ground up, Residential Renovation, Retail, Assisted Living, Hotel/Hospitality, Transit - MTA, Industrial - DDC, Parking Structures - LIRR, Academic - SCA/SUNY/DASNY/USMA West Point, Athletic, Distribution - FedEx/Anheuser, Chiller Plant, Animal Science Lab.

J. Kokolakis Contracting

Senior Estimator

- \$300M in project awards public/private; DASNY, SUCF, Stony Brook Univ. & Hospital, Brookhaven National Lab, Federal – USACE, USMA - West Point, NYCSCA, NJSCC, Conn. DPW, Hotels, Fed Aviation Admin. Control Towers

VINCENT LAPOLLA

LEAD ESTIMATOR / PRINCIPAL



EDUCATION / CERTIFICATIONS

Binghamton University

B.S. - Mechanical Engineering, May 2004

Pi Tau Sigma (Mechanical Engineering National Honor Society)

- LEED Green Associate
- NYC DOB 40 Hour Site Safety Manager Certified
- 10 Hour OSHA Certified, NYC
- Supported Scaffold Certified
- Completed 8 Hour courses in Excavation, Steel Erection & Fall Protection



PERSONAL PROFILE

Vincent brings years of demonstrated estimating success along with a valuable combination of field experience as project superintendent and field engineer for both large general contracting firms and specialized demolition contractors. His attention to detail and organization promise robust risk management and quality scopes of work. Leveraging Vincent's experience, engineering education, productivity/efficiency and commitment to excellence will add value to your firm's pursuit of business opportunities.

EXPERIENCE

Piranha Inc.

Principal / Lead Estimator

- Co-founded and manage estimating/bidding consulting firm servicing union and open-shop GC/CM's bidding/budget projects ranging from \$1M to \$300M.
- Bidding/Budgeting 150+ projects per year in NY metro area - details per www.piranha.guru

EW Howell Co., LLC

Estimator

- Reviewed front end documents in order to estimate general conditions
- Analyzed subcontractors pricing and reviewed scope with all trades to ensure "full coverage"
- Quantity takeoffs for all trades

TDX Construction Corp.

Project Engineer

- North Instructional Building @ Bronx Community College - New Construction, 90,000 square feet, 70 million dollars, library/lecture hall
- Providing technical support for construction efforts including design interpretation, application of construction methods, resolution and documentation of design conflicts and constructability reviews
 - Interfacing with all on-site departments to resolve problems and to ensure quality of construction, project safety, and adherence to project specifications, in support of overall project schedule
 - Reviewing, analyzing and resolving field construction problems and discrepancies
 - Reviewing and processing all shop drawings and RFI's and LEED documentation

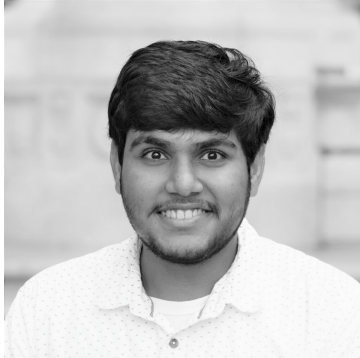
J. Kokolakis Contracting

Junior Estimator

- Assisted chief estimator with public bids on complex infrastructure projects (hospitals, libraries, schools, etc.) ranging in size from 10 to 100 million dollars
- Broke up construction documents and contacted sub-contractors for pricing
- Reviewed front end documents in order to estimate general conditions
- Analyzed subcontractors pricing and reviewed scope with all trades to ensure "full coverage"
- Quantity takeoffs for all trades

PARTH SHAH

ESTIMATOR



EDUCATION / CERTIFICATIONS

NYU Tandon School of Engineering

Master of science in Construction
Engineering, 2017

L.J. Institute of Engineering and Technology - Inda

Bachelor of Engineering Civil
Engineering, 2014

Software: Auto-CAD, Revit, Tekla,
Primavera P6, QuickMeasure
OnScreen, Earthworks, MS Office

Civil: Estimation, Quantity takeoffs,
Project Management, Site Safety,
Scheduling

Certificate: 40 Hour Site Safety
Manager

Languages: English, Gujarati, Hindi

PERSONAL PROFILE

Parth applies his engineering education to the estimating process, constructability, and quantification of project elements to support the efforts of the senior team members. He has field experience in a variety of construction disciplines at international site locations. He is a capable lead estimator for smaller projects and brings the perspective of a very bright young mind reared in the digital age. Your firm will benefit from his fresh perspective on traditional industry practices.

EXPERIENCE

Piranha Inc.

Estimator

- 6 years of experience at Piranha as a senior estimator bidding and budgeting projects ranging from \$1,000,000 to \$300,000,000.
- Assist lead estimators in all phases of competitive bids and budgets.
- Subcontractor invitations, correspondences, document distribution using Building Connected.
- Set-up of estimating spreadsheet.
- Utilizing estimation softwares like Quickmeasure for quantity survey of building elements and Earthwork to develop scope of work for sitework.
- Ensure subcontractors participation during competitive bidding process.



RAOUL RAMBERT

ELECTRICAL ESTIMATOR



PERSONAL PROFILE

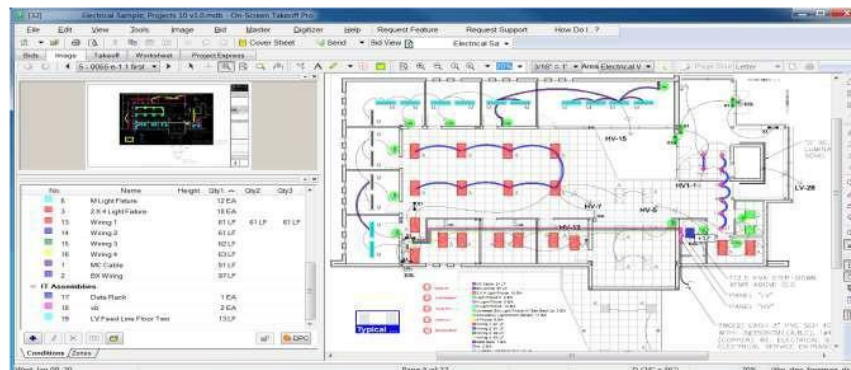
Raoul will develop cost estimating for low and high voltage systems such as: utility sub-stations, emergency generators, power distribution, fire alarm systems, telecommunication, security/access control systems and PA systems, instrumentation, Help Points and SCADA (supervisory control and data acquisition) systems for the following facilities:

SPECIALIZATION

- DEP Waste Water Treatment
- MTA and Port Authority
- Health Care Facilities
- Museums, Libraries and Historical Facilities
- SCA / SUNY/CUNY
- Commercial and Industrial Projects
- High End Residential

EXPERIENCE / PROJECTS

- Port Authority – Bayonne Bridge Mechanical Building/Tower (\$8,700,000) – Bid Awarded 2013.
- Port Authority – Goethals Bridge Mechanical Building (\$4 Million).
- MTA: Barclays Atlantic Stations Security System – (\$4,950,000.00) – Bid Awarded 2014.
- MTA: Bus Command Center Ground Up – (\$9,555,000.00) Bid Awarded 2015.
- LaGuardia Airport West Parking Garage – Bid (\$24,500,295.00) 2016/2017. 2nd Place
- LaGuardia Airport Building Hangar 5A – Bid and Awarded (\$3,500,000.00) 2016.
- LaGuardia Airport CHRP Building – Bid and Awarded 2017
- LaGuardia Airport Central West Hall – Bid in process 2018
- MTA East Side Access 44th, 50th and 55th Street Ventilation Facility Plant: Bid and Awarded (\$16,500,000.00) 2016.
- MTA Woodside Electronic Shop - Awarded – (\$2,500,000.00) 2017
- Tappan Zee Bridge Police Station- Bid (\$2,300,000.00) Negotiation 2017.
- PS 127K Brooklyn Queens – (\$2,600,000.00) Awarded 2018
- Moynihan Station- Security/Access Control and Telecommunication System Bid 2017



YASH DAVE

JR. ESTIMATOR



EDUCATION / CERTIFICATIONS

SVIT (Vasad)

Bachelor of Architecture, 2014
Specialization in Building
Construction Technology (BCT)



SPECIALIZATION

AutoCAD, Revit (BIM)

EXPERIENCE

Piranha Inc.

Jr. Estimator

- Measure Drawings / Renovation & Proposal Drawings of Institutional, Office & Residential Buildings, Bus & Police Station, C.N.G. / Fuel Station, etc.
- Tender Based Knowledge: Preparing Prequalification Criteria Sheet, Technical & Price Bid.
- Site Visit & Investigation Reports
- Landscape Architecture
- Material Application Knowledge

Auctors

Jr. Architect / Project Coordinator